

**OHIO TURNPIKE AND
INFRASTRUCTURE COMMISSION**

682 Prospect Street
Berea, Ohio 44017

ADDENDUM NO. 2

**REQUEST FOR PROPOSALS FOR
JANITORIAL SERVICES
AT THE ERIE ISLANDS AND COMMODORE PERRY
SERVICE PLAZAS**

AGREEMENT TRM-11A

ISSUE DATE:

August 19, 2014

INQUIRY END DATE:

5:00 P.M. (E.D.T.) September 16, 2014


OPENING DATE:

2:00 p.m. (E.D.T.), September 24, 2014

ATTENTION OF RESPONDING CONTRACTORS IS DIRECTED TO:

ANSWERS TO QUESTIONS THROUGH NOON, SEPTEMBER 4, 2014

Issued by the Ohio Turnpike and Infrastructure Commission September 4, 2014. Issuance authorized by Robin Carlin, Interim Executive Director, and Tommie Jo Marsilio, Director, Contracts Administration.



Robin Carlin 9/4/14
Date



Tommie Jo Marsilio 9/4/14
Date

ANSWERS TO QUESTIONS THROUGH NOON, SEPTEMBER 4, 2014

Q#3 I have a question, the prices given out on the addendum for Erie Island \$24,570.00 and Commodore Perry \$24,390.00 Service Plazas are for both the east and west bound plazas consisting of two plazas for both locations? Am I correct on that?
Just curious, what is the current pricing for the Great Lakes & Towpath Service Plazas?

A#3 *Erie Island and Commodore Perry are a set of service plazas, each located at approximately mile post 100.0. There is one plaza east bound and one plaza west bound.*

The Commission is currently paying \$23,125 per month per plaza at Great Lakes and Towpath Service plaza. Potential responding vendors are cautioned that the volume and flooring in these sets of service plazas are not comparable.

Q#4 Which vendors showed up for the facility tours? And which vendors are currently cleaning a facility for the Ohio Turnpike & Infrastructure Commission and which plazas do the service?

A#4 *A copy of the site visit form is attached from August 28, 2014. It is unknown how many vendors also viewed the site since it is open to the public 24 hours per day.*

A.D.W. Inc. currently services all service plazas other than Erie Islands and Commodore Perry.

Q#5 ***Crystal Clear Building Services, Inc. would like to request pricing at the other service plazas located on the turnpike.***

A#5 *The bid sheets for the successful bidder of the current cleaning vendors is attached. Potential responding vendors are cautioned, however, that the facilities and volume of each facility varies substantially from one facility to another.*

Receipt of Addendum No. 2 to the RFP for Agreement TRM-11A is hereby acknowledged:

(Firm Name)

(Signature)

(Printed Name)

Date: _____

C. Price Proposal. Responding Contractors shall submit a separately sealed Price Proposal specifying the monthly fee to perform the Janitorial Services as follows:

Erie Islands Service Plaza: \$ 24,570.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G).

Commodore Perry Plaza: \$ 24,390.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G).

Hourly Rate: \$ 10.50 (See PART 2, Section D.)

D. Alternate Price Proposal. Responding Contractors may submit a sealed Alternate Price Proposal applicable only if awarded both an Agreement for the **Erie Islands and Commodore Perry Service Plazas**, under this RFP, and an Agreement for the **Great Lakes and Towpath Service Plazas**, under the RFP simultaneously issued for those Janitorial Services.

Alternate Erie Islands and Commodore Perry Service Plazas: \$ _____ per month if awarded both an Agreement for the **Erie Islands and Commodore Perry Service Plazas** (to include all labor, materials and supplies as set forth in PART 2, Section G of this RFP for the pair), and the Agreement for the **Great Lakes and Towpath Service Plazas**, under their respective RFP.

Alternate Great Lakes and Towpath Service Plazas: \$ _____ per month if awarded both an Agreement for the **Great Lakes and Towpath Service Plazas** (to include all labor, materials and supplies as set forth in PART 2, Section G of their respective RFP), and the Agreement for the **Erie Islands and Commodore Perry Service Plazas**, under this RFP.

Alternate Hourly Rate: _____ (See PART 2, Section D, of the respective RFPs)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Vocational Services Inc.
Corporate Name of Responding Contractor

[Signature]
Signature of Authorized Representative

8/15/13
Date

[Signature]
Robert F. Corbett II
President ECE

C. **Price Proposal.** Responding Contractors shall submit a separately sealed Price Proposal specifying the monthly fee to perform the Janitorial Services as follows:

Great Lakes Service Plaza: \$ 23,125.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G).

Towpath Service Plaza: \$ 23,125.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G).

Hourly Rate: \$ 9.75 (See PART 2, Section D.)

D. **Alternate Price Proposal.** Responding Contractors may submit a sealed Alternate Price Proposal applicable only if awarded both an Agreement for the **Great Lakes and Towpath Service Plazas**, under this RFP, and an Agreement for the **Erie Islands Service Plazas and Commodore Perry Service Plazas**, under the RFP simultaneously issued for Janitorial Services at those Service Plazas.

Alternate Great Lakes and Towpath Service Plazas: 45,750.00 per set
\$22,875.00 per plaza per month if awarded both the Agreement for the **Great Lakes and Towpath Service Plazas** (to include all labor, materials and supplies as set forth in PART 2, Section G of this RFP for the pair), and the Agreement for the **Erie Islands and Commodore Perry Service Plazas**, under their respective RFP.

Alternate Erie Islands and Commodore Perry Service Plazas: \$52,500.00 per set
\$26,250.00 per plaza per month if awarded the Agreement for the **Erie Islands and Commodore Perry Service Plazas** (to include all labor, materials and supplies as set forth in PART 2, Section G of their respective RFP), and the **Great Lakes and Towpath Service Plazas**, under this RFP.

Alternate Hourly Rate: \$ 9.75 (See PART 2, Section D, of the respective RFPs)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. d/b A.D.W., Inc.
Corporate Name of Responding Contractor

Joseph Sokolowski
Signature of Authorized Representative

8/15/2013

Date

C. **Price Proposal.** Responding Contractors shall submit a separately sealed Price Proposal with the following pricing information:

The monthly fee for the provision of Janitorial Services shall be:

Portage Service Plaza:

\$ 25,250.00 per month (to include all labor, materials and supplies as set forth in PART 2(G))

Hourly Rate: \$9.40 (See PART 2(D)).

Brady's Leap Service Plaza:

\$ 25,250.00 per month (to include all labor, materials and supplies as set forth in PART 2(G))

Hourly Rate: \$9.40 (See PART 2(D)).

Optional Joint Proposal for both the Portage and Brady's Leap Service Plazas and the Mahoning Valley and Glacier Hills Service Plazas:

\$ N/A per month (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs)

Hourly Rate: N/A (See PART 2, Section D.)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustment and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. d/b A.D.W., Inc.

Corporate Name of Responding Contractor

Joseph Sadowski
Signature of Authorized Representative

11/12/2012
Date

C. Price Proposal. Responding Contractors shall submit a separately sealed Price Proposal with the following pricing information:

COPY

Middle Ridge Service Plaza:

\$ 25,500.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$9.70 (See PART 2, Section D.)

Vermilion Valley Service Plaza:

\$ 25,500.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$9.70 (See PART 2, Section D.)

Optional Combined Proposal for multiple Service Plaza pairs:

\$ N/A per month for the **Middle Ridge and Vermilion Valley and Indian Meadow and Tiffin River Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

\$ 101,500.00 per month for the **Middle Ridge and Vermilion Valley and Blue Heron and Wyandot Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

\$ N/A per month for the **Middle Ridge and Vermilion Valley, Indian Meadow and Tiffin River, and Blue Heron and Wyandot Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. D/b A.D.W., Inc.
Corporate Name of Responding Contractor

Joseph Sokolowski
Signature of Authorized Representative

3/13/2013
Date

Middle Ridge-Vermilion Valley
Service Plazas - TRM-10D

C. **Price Proposal.** Responding Contractors shall submit a separately sealed Price Proposal specifying the monthly fee to perform the Janitorial Services as follows:

Blue Heron Service Plaza:

\$ 25750.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$ 9.70 (See PART 2, Section D.)

Wyandot Service Plaza:

\$ 25750.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$ 9.70 (See PART 2, Section D.)

Optional Combined Proposal for multiple Service Plaza pairs:

\$ N/A per month for the **Blue Heron and Wyandot and Indian Meadow and Tiffin River Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

\$ 101,500.00 per month for the **Blue Heron and Wyandot and Middle Ridge and Vermillion Valley Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: \$ 9.70 (See PART 2, Section D.)

\$ N/A per month for the **Blue Heron and Wyandot, Indian Meadow and Tiffin River, and Middle Ridge and Vermillion Valley Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. D/b A.D.W., Inc.

Corporate Name of Responding Contractor

Joseph Sokolowski
Signature of Authorized Representative

3/13/2013
Date

C. **Price Proposal.** Responding Contractors shall submit a separately sealed Price Proposal specifying the monthly fee to perform the Janitorial Services as follows:

Indian Meadow Service Plaza:

\$ 28,500.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$9.70 (See PART 2, Section D.)

Tiffin River Service Plaza:

\$ 28,500.00 per month (to include all labor, materials and supplies as set forth in PART 2, Section G); and Hourly Rate: \$9.70 (See PART 2, Section D.)

Optional Combined Proposal for multiple Service Plaza pairs:

\$ N/A per month for the **Indian Meadow and Tiffin River and Blue Heron and Wyandot Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

\$ N/A per month for the **Indian Meadow and Tiffin River and Middle Ridge and Vermillion Valley Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

\$ N/A per month for the **Indian Meadow and Tiffin River, Blue Heron and Wyandot, and Middle Ridge and Vermillion Valley Service Plazas** (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs); and Hourly Rate: N/A (See PART 2, Section D.)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. D/b A.D.W., Inc.

Corporate Name of Responding Contractor

Joseph Sokolowski
Signature of Authorized Representative

3/13/2013
Date

C. **Price Proposal.** Responding Contractors shall submit a separately sealed Price Proposal with the following pricing information:

The monthly fee for the provision of Janitorial Services shall be:

Mahoning Valley Service Plaza:

\$ 26,400.00 per month (to include all labor, materials and supplies as set forth in PART 2(G))

Hourly Rate: \$9.40 (See PART 2, Section D.)

Glacier Hills Service Plaza:

\$ 26,400.00 per month (to include all labor, materials and supplies as set forth in PART 2(G))

Hourly Rate: \$9.40 (See PART 2, Section D.)

Optional Joint Proposal for both the Mahoning Valley and Glacier Hills Service Plazas and the Portage and Brady's Leap Service Plazas:

\$ N/A per month (to include all labor, materials and supplies as set forth in PART 2(G) of their respective RFPs)

Hourly Rate: N/A (See PART 2, Section D.)

At least 120 days prior to the expiration of the Selected Contractor's initial term and subsequent renewal terms, the Selected Contractor may request in writing an adjustment to the monthly fee not to exceed the Midwest-Region Consumer Price Index (CPI) for the previous twelve (12) month average and/or an adjustment to the hourly rate based on changes to the minimum wage for the following operating year. To ensure that fees for janitorial services remain competitive, it is understood that rate adjustments and/or extension of the Contract is not automatic, but at the option of the Commission.

Any Domestic Work Inc. d/b A.D.W., Inc.

Corporate Name of Responding Contractor

Joseph Sobolewski
Signature of Authorized Representative

11/12/2012

Date