

OHIO TURNPIKE COMMISSION

Resolution Directing the Executive Director to Take Immediate Action Concerning Award of Contract for Employee Group Life and AD&D, and Voluntary Supplemental Life and AD&D Benefit Plans

WHEREAS, on July 19, 2010, the Commission issued a Request for Proposals (“RFP”) for the furnishing of Employee Group Life and AD&D, and Voluntary Supplemental Life and AD&D as well as Voluntary Disability, Accident and Acute Illness Benefit Plans; and

WHEREAS, on August 9, 2010, Proposals in response to the RFP were submitted by eight insurance companies, and such Proposals have been reviewed and analyzed by the Commission’s employee benefits consultant, Willis of Ohio, Inc., (“Willis”) and the Commission’s internal Evaluation Team consisting of the Director of Human Resources, the CFO/Comptroller, the Benefits Coordinator, the Payroll Manager and the Director of Contracts Administration (see Executive Summary Report); and

WHEREAS, it is anticipated that the expenditures by the Commission for the Employee Group Life and AD&D benefits over the length of the Contract will exceed \$150,000.00, and, therefore, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such Contract; and

WHEREAS, the response of **The Hartford Financial Service Group, Inc. (“Hartford”)** of **Hartford, Connecticut** was deemed by both Willis and the internal Evaluation Team to be the best of the Proposals submitted for both the Employee Group Life and AD&D Plan to be paid for by the Commission, as well as the Voluntary Supplemental Life and the AD&D plans paid for by employees; and

WHEREAS, the Hartford Employee Group Life and AD&D Plan will provide added benefits to employees and will save the Commission over 12% in premiums during each year of the Contract as compared to the rates of the previous carrier, at a cost of approximately \$86,837.00 per year based on the current number of full-time employees; and

WHEREAS, Hartford’s Voluntary Supplemental Life and AD&D Plans will also make added benefits available to the Commission’s employees; and

WHEREAS, under the new Contract, the same benefits as are presently provided for bargaining-unit employees will continue to be available; and

WHEREAS, it is the recommendation of both Willis, as well as the Commission’s internal Evaluation Team, that a one-year Contract with four possible one-year renewals be awarded to Hartford; and

WHEREAS, a separate Contract will be awarded by the Executive Director to **Aflac** of **Independence, Ohio**, which was selected to provide the Voluntary Disability, Accident and Acute Illness Benefits requested under the RFP, and inasmuch as this Contract is for voluntary benefits purchased by the Commission’s employees with no expenditures required by the Commission, it does not require Commission action; and

WHEREAS, the Commission has been advised by its Director of Contracts Administration that the RFP process was conducted in conformance with the requirements of Section 5537.07 of the Revised Code with respect to the award of contracts for professional services, and in a manner that was fair and equitable to all participating insurance companies, that Hartford has provided the requisite proposal bond, and that the Commission may lawfully award a new Contract to Hartford; and

WHEREAS, the Executive Director has also reviewed the recommendation submitted by Willis and the internal Evaluation Team, and concurs that a Contract with Hartford Financial Services Group, Inc. for Group Life, AD&D and Voluntary Supplemental Life and AD&D Benefits should be authorized by the Commission; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Proposal from **Hartford Financial Service Group, Inc.** of **Hartford, Connecticut** is deemed by the Commission to be the best among all Proposals received, and that the Executive Director or the Director of Contracts Administration, or both, are hereby directed to: 1) award, and negotiate as necessary, a one-year Contract for the Commission's Employee Group Life and AD&D, and Voluntary Supplemental Life and AD&D benefits with Hartford, 2) direct the return to the respondents of their proposal bond at such time as Hartford has entered into a Contract with the Commission; 3) renew said Contract for up to four, one-year periods, and 4) take any and all action necessary to properly carry out the terms of said Contract.

(Resolution No. 35-2010 adopted September 20, 2010)