

## OHIO TURNPIKE COMMISSION

### Resolution Directing the Executive Director to Take Immediate Action Concerning the Award of Contracts for Administration of Group Health Benefit Plans Covering Commission Employees

WHEREAS, on July 26, 2010, the Commission issued its Request for Proposals (“RFP”) to select the outside party or parties that will administer the Commission’s Group Health Benefit Plans for Commission employees including Medical, Prescription Drug, Dental, Vision, and Hearing coverage, commencing on January 1, 2011; and

WHEREAS, the Commission presently has a self-funded arrangement for the provision of Medical, Prescription Drug, Vision and Hearing Benefits to its employees, and a fully-insured arrangement for the provision of Dental Benefits; and

WHEREAS, responses to the RFP were submitted on August 16, 2010, by eight Providers that administer Group Health Benefit Plans, and such responses were reviewed and analyzed by the Commission’s employee benefits consultant, Willis of Ohio, Inc., and the Commission’s internal Evaluation Team consisting of the Director of Human Resources, the CFO/Comptroller, the Accounting Manager, the Employee Benefits Coordinator, and the Director of Contracts Administration (see Executive Summary Report); and

WHEREAS, it was determined that the Proposal of **Medical Mutual of Ohio, Inc.** (“**Medical Mutual**”) located in **Richfield, Ohio** will, under a continuing self-funded arrangement, result in the lowest level of total annual liability to the Commission in providing Group Health Benefit Plans (including Medical, Prescription Drug, Vision and Hearing Benefits, as well as stop loss insurance), and that, exclusive of Dental Benefits, Medical Mutual proposed ancillary administrative services and fees that were deemed the best overall among all Proposals received; and

WHEREAS, it was further determined that the Proposal of **Delta Dental of Ohio** (“**Delta Dental**”) located in **Cleveland, Ohio** will, under a continuing fully-insured arrangement, result in the lowest level of total annual liability to the Commission for providing Group Dental Benefits and that Delta Dental proposed the best Group Dental Benefit Plan for Commission employees; and

WHEREAS, it is the recommendation of the Commission’s consultant, as well as the Commission’s internal Evaluation Team that a one-year Contract for the administration of Group Health Benefit Plans (including Medical, Prescription Drug, Vision and Hearing Benefits as well as stop loss insurance) be awarded to Medical Mutual with four possible one-year renewal terms, and that a separate one-year Contract for the administration of the Group Dental Benefit Plan be awarded to Delta Dental with four possible one-year renewal terms; and

WHEREAS, expenditures by the Commission for the Employee Group Health Benefit Plans over the length of the Contracts will exceed \$150,000.00, and, therefore, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of such Contracts; and

WHEREAS, the Commission has been advised by its Director of Contracts Administration that the RFP process was conducted in conformance with the requirements of Section 5537.07 of the Revised Code with respect to the award of contracts for professional services, and in a manner that was fair and equitable to all participating Providers, that both Medical Mutual and Delta Dental have provided the requisite proposal guaranty, and that the Commission may lawfully award new Contracts to both Medical Mutual and Delta Dental; and

WHEREAS, the Executive Director has also reviewed the recommendation submitted by the Evaluation Team and concurs that Contracts with Medical Mutual for administration of Employee Group Health Benefit Plans (including Medical, Prescription Drug, Vision and Hearing Benefits as well as stop loss insurance), and with Delta Dental for the Group Dental Benefit Plan should be approved by the Commission; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Proposal from **Medical Mutual of Ohio** for administration of Group Health Benefit Plans (including Medical, Prescription Drug, Vision and Hearing Benefits as well as stop loss insurance) is deemed by the Commission to be the best among all Proposals received, and that the Executive Director and Director of Contracts Administration are hereby directed to: 1) award and negotiate, as necessary, a Contract for administration of the Commission's Group Health Benefit Plans (exclusive of dental benefits) with Medical Mutual commencing January 1, 2011, for a Contract term of one year, 2) direct the return to the respondents of their proposal guaranty at such time as Medical Mutual has entered into a Contract with the Commission, 3) renew said Contract for up to four, one-year periods, and 4) take any and all action necessary to properly carry out the terms of said Contract; and

FURTHER RESOLVED that the Proposal from **Delta Dental of Ohio** for administration of the Group Dental Benefit Plan is deemed by the Commission to be the best among all Proposals received, and that the Executive Director and the Director of Contracts Administration are hereby directed to: 1) award, and negotiate, as necessary, a Contract for administration of the Commission's Group Dental Benefit Plan with Delta Dental commencing January 1, 2011, for a Contract term of one year, 2) direct the return to the respondents of their proposal guaranty at such time as Delta Dental has entered into a Contract with the Commission, 3) renew said Contract for up to four, one-year periods, and 4) take any and all action necessary to properly carry out the terms of said Contract.

**(Resolution No. 44-2010 adopted October 25, 2010)**