

OHIO TURNPIKE COMMISSION

Resolution Awarding Contract for Currency and Coin Pickup and Delivery Services

WHEREAS, on January 25, 2010, the Commission issued its Request for Proposals ("RFP") for Currency and Coin Pickup and Delivery Services at its thirty-one (31) toll plaza locations, six (6) days per week, fifty-two (52) weeks per year, excluding bank holidays, for a Contract term commencing April 1, 2010 for a period of two (2) years, with one (1) possible two (2) year renewal term; and

WHEREAS, expenditures for the Contract to be awarded will exceed \$150,000.00, and, therefore, in accordance with Article V, Section 1.00 of the Commission's Code of Bylaws, Commission action is necessary for the award of said Contract; and

WHEREAS, the Commission's RFP was advertised in four (4) newspapers of general circulation in major cities along the Ohio Turnpike and *The Daily Reporter*, and copies of the RFP were mailed to twelve (12) companies identified as participants in the armored car industry; and

WHEREAS, Proposals were duly opened on February 18, 2010, with two (2) companies timely presenting Proposals to furnish the above-mentioned services for the Commission; and

WHEREAS, an Evaluation Team consisting of the Commission's Director of Toll Operations, the Accounting Manager, and the Senior Internal Auditor reviewed the Proposals submitted and awarded Technical Scores to each, after which Price Proposals submitted by both respondents were unsealed and scored by the Purchasing Manager; and

WHEREAS, as a result of this process, the Evaluation Team has recommended that the Contract be awarded to **Brink's U.S., (a Division of Brink's, Incorporated) of Cleveland, Ohio**, which submitted the following Price Proposal:

First Term:	<u>First-year</u> \$422,975.16	<u>Second-year</u> \$431,400.96	<u>Total</u> \$854,376.12
Second Term:	<u>Third-year</u> \$442,167.26	<u>Fourth-year</u> \$451,061.16	<u>Total</u> \$893,228.42

(Based on an estimated 302 pickup and delivery days each year, which consists of pickups and deliveries six (6) days per week Monday through Saturday, fifty-two (52) weeks per year, excluding ten (10) Bank Holidays recognized by the Federal Reserve.)

WHEREAS, the Director of Contracts Administration advises that: 1) the Proposals in response to the Commission's RFP were solicited on the basis of the same terms and conditions and the same specifications, 2) due and full consideration has been given to the Proposals received, the respondents' qualifications and their abilities to perform the required services, and 3) Brink's U.S. has provided a proposal guaranty and evidence of its ability to provide the required performance bond and insurance as set forth in the RFP; and

WHEREAS, the Executive Director has reviewed the Evaluation Team's and the Director of Contracts Administration's written recommendations and, predicated on their analysis, concurs that the Contract for Currency and Coin Pickup and Delivery Services be awarded to Brink's U.S.; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED that the Proposal submitted by **Brink's U.S. of Cleveland, Ohio** in the amounts of:

First Term:	<u>First-year</u> \$422,975.16	<u>Second-year</u> \$431,400.96	<u>Total</u> \$854,376.12
Second Term:	<u>Third-year</u> \$442,167.26	<u>Fourth-year</u> \$451,061.16	<u>Total</u> \$893,228.42

is, and is by the Commission determined to be, the **best** of the Proposals received in response to the Commission's Request for Proposals for Currency and Coin Pickup and Delivery Services, and is accepted; and

FURTHER RESOLVED that the Executive Director and Director of Contracts Administration hereby are authorized to execute a Contract with Brink's U.S. for a two (2) year term commencing **April 1, 2010**, with an option to extend the Contract for one (1) additional two (2) year term predicated upon a favorable performance evaluation from the Director of Toll Operations, and further authorizes them to take any and all action necessary or proper to carry out the terms of said Proposal and said Contract; and

FURTHER RESOLVED that the Commission directs the return of the proposal guaranty provided by all RFP respondents with their Proposals as soon as said Contract with Brink's U.S. is executed.

(Resolution No. 6-2010 adopted March 22, 2010)