

OHIO TURNPIKE AND INFRASTRUCTURE COMMISSION

Resolution Awarding a Contract to TransCore, LP to Implement a Customer Service Center Software System and to Perform System Maintenance and Support Services for a Six-Year Period with Five Additional One-Year Options to Renew in the Initial Estimated Amount of \$16,383,940.64

WHEREAS, the Commission approved a Strategic Plan for modernizing its Toll Collection System (“Strategic Plan”) under Resolution No. 57-2017, adopted December 18, 2017, that identified implementing open road tolling through a new hybrid roadside Toll Collection System (“TCS”) and the need to upgrade the supporting Customer Service Center (“CSC”) System; and

WHEREAS, the Strategic Plan outlined the course of action for the Commission personnel to prioritize the modernization of the CSC System to enhance customer experience and security in the near term while concurrently allowing for the longer-term physical design and construction of the necessary infrastructure for the new TCS; and

WHEREAS, the Commission issued its Request for Proposals (“RFP”) on July 18, 2018 seeking offers to deliver a modernized CSC System and maintenance services solution for a six-year period with the Commission having options to renew the maintenance services for five additional one-year periods after issuing a draft version and incorporating feedback received from the industry deemed appropriate; and

WHEREAS, the Commission received eight Proposals in response to the RFP, which an Evaluation Team, consisting of the CFO/Comptroller, Accounting Manager, CSC Manager, Chief Technology Officer, Technology Manager and Director of Audit and Internal Control, reviewed for in accordance with the process described in the RFP with the assistance of its consultants from Jacobs Engineering; and

WHEREAS, the Evaluation Team concluded that TransCore, LP, of Nashville, Tennessee (“TransCore”), submitted the Proposal that offers the best value to the Commission; and

WHEREAS, the Evaluation Team recommends that the Commission award to TransCore the contract to deliver and maintain the proposed modernized Customer Service Center System on the terms as set forth herein below; and

WHEREAS, the Director of Contracts Administration advises that the proposals were solicited from all respondents on the basis of the same terms, conditions and specifications, that the proposal of TransCore conforms with the requirements of Ohio Revised Code, and that TransCore submitted sufficient proposal security and made a good faith effort to attain the participation of small or otherwise disadvantaged businesses on the Project; and

WHEREAS, the Commission has duly considered such recommendations.

NOW, THEREFORE, BE IT

RESOLVED by the Ohio Turnpike and Infrastructure Commission that TransCore, LP, is hereby awarded a contract to provide a modernized Customer Service Center System is approved as proposing the best value to the Commission, and that the Executive Director is authorized to execute a Contract with TransCore for the Customer Service Center System and its maintenance for an initial term of six years with options to renew for five additional one-year renewal terms exercisable by the Executive Director on the basis of the Commission’s Request for Proposals and TransCore’s technical response and best and final price proposal for the approximate total amount during the initial term of \$16,383,940.64, which consists of \$7,068,335.64 for development and implementation services, \$936,980.57 per year on average for maintenance services (for a maximum of six years), \$610,779.17 per year on average for estimated direct pass through costs (for a maximum of six years), and \$29,046.60 for expiration transition services; and

FURTHER RESOLVED, that the Executive Director has the authority under Article V, Section 1.00 of the Commission’s Code of Bylaws to further the contract in a manner that does not exceed the greater of the Executive Director’s contracting authority or ten percent of the approved contract amount, and authorize such extra work or change orders under said contract as a result of an increase in necessary quantities, newly mandated requirements that did not exist at the time of original contract awards, or circumstances that would create a life, safety, or health threatening situation or would unduly delay the completion of the project or increase its costs.

(Resolution No. 1-2019 adopted January 28, 2019)